



NEDA 2023 Annual Regional Meeting



AGENDA Subject to Change

7:30am Continental Buffet

8:00am Welcome & Introductions – Chairperson

8:30am



Chris Havey & Carl Swanson

Post-Covid Healthcare Options & Building a Strategic Plan

9:00am



Jerry Leemkuil - Equipment Dealer Specialist

Investing in Key Employees

9:30am



J. MICHAEL DADY – VIA ZOOM

How Equipment Dealers Can Maximize Their Chances for Successfully Challenging Their Manufacturers' Efforts to Terminate Their Dealerships, for Purported "GOOD CAUSE"

10:30am

Break

11:00am



JOHN CHAPIN

Sales, Customer Service, Leadership Best Practices
Dealing effectively with supply chain and other issues in our Industry.

12:00pm

Lunch

1:00pm

John Chapin session (continued)

3:00pm

Wrap Up & Adjourn

Monday – January 23, 2023
Holiday Inn - Grantville, PA

Wednesday – January 25, 2023
Holiday Inn - Liverpool, NY

Friday - January 27, 2023
Holiday Inn - Concord, NH